

Message Text

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60

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-05 NSAE-00 RSC-01 FAA-00 L-02 H-01 NSC-05

SS-15 /051 W

----- 005157

R 271604Z NOV 74

FM AMEMBASSY OSLO

TO SECSTATE WASHDC 9011

INFO AMEMBASSY COPENHAGEN

AMEMBASSY LONDON

AMEMBASSY STOCKHOLM

LIMITED OFFICIAL USE OSLO 5221

E.O. 11652: N/A

TAGS: EAIR SW DA NO

SUBJ: CIVAIR - U.S./SCANDINAVIAN CAPACITY NEGOTIATIONS

REF: STATE 60394

1. E/C COUNSELOR DISCUSSED U.S./ SCANDINAVIAN CAPACITY NEGOTIATIONS WITH SCANDINAVIAN DELEGATION LEADER TORE BOEGH ON NOVEMBER 27. BOEGH SAID THAT DESPITE NORWEGIAN PRESS ACCOUNTS OF HARD NEGOTIATIONS AND ARM TWISTING TO REDUCE SAS NORTH ATLANTIC CAPACITY, THE CONSULTATIONS HAD BEEN FRIENDLY AND USEFUL. HE REPEATED THE FOLLOWING POINTS: (A) SAS CAPACITY UTILIZATION ACROSS NORTH ATLANTIC AVERAGED 60 PERCENT AND THERE WAS, THEREFORE, NO EXCESS CAPACITY; (B) 88 PERCENT OF SAS TRANS-ATLANTIC TRAFFIC WAS PRIMARY TRAFFIC, INCLUDING 11 PERCENT REAL STOPOVER TRAFFIC, AND THEREFORE THERE WAS NO ABUSE BY SAS OF SIXTH FREEDOM; (C) IT IS POLITICALLY IMPOSSIBLE FOR SAS GOVERNMENTS TO DICTATE SAS CAPACITY; (D) SAS GOVERNMENTS COULD NOT ACCEPT REDUCTION IN SAS CAPACITY FOR DIRECT SCANDINAVIAN-U.S. FLIGHTS SO THAT PAN AM COULD INCREASE ITS INDIRECT CAPACITY TO SCANDINAVIAN WITH

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FLIGHTS TERMINATING AT NON-SCANDINAVIAN GATEWAYS SUCH

AS LONDON; (E) PAN AM HAD ONLY THREE FLIGHTS A WEEK TO COPENHAGEN SO THERE WAS LITTLE REAL CURRENT COMPETITION WITH SAS; (F) SAS HAD LONG SOUGHT A DIRECT DIALOGUE WITH PAN AMERICAN AND WELCOMED TALKS BETWEEN THE TWO COUNTRIES SCHEDULED FOR WEEK OF DECEMBER 2; (G) HE HOPED WALDMAN WOULD BE ABLE TO ACCEPT INVITATION TO RESUME CONSULTATIONS IN OSLO DURING WEEK OF DECEMBER 9.

2. EMBASSY WOULD APPRECIATE (A) U.S. COMMENTS ON THE ABOVE, AND (B) MATERIAL ON U.S. POSITIONS FOR CAPACITY TALKS WITH SCANDINAVIANS FOR USE WITH BOTH PRESS AND NORWEGIAN CIVIL AIR AUTHORITIES.
BYRNE

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